## LAWLER, METZGER & MILKMAN, LLC

2001 K STREET, NW SUITE 802 WASHINGTON D.C. 20006

REGINAM. KEENEY

PHONE (202) 777-7700 FACSIMILE (202) 777-7763

December 2, 2003

## BY ELECTRONIC FILING

Marlene H. Dortch, Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

Re:

WT Docket No. 02-55 Ex Parte Presentation

Dear Ms. Dortch:

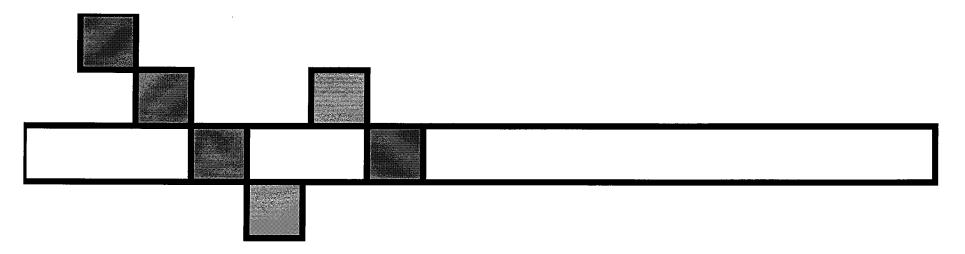
On Monday, December 1, 2003, Lawrence Krevor, Vice President – Government Affairs, Nextel Communications, Inc. ("Nextel"), Dr. Kostas Liopiros, Founder and Principal of the Sun Fire Group, and I met with Barry Ohlson, Legal Advisor for Spectrum and International Issues, Office of Commissioner Adelstein, regarding the Commission's above-captioned rulemaking on public safety communications in the 800 MHz band. During this meeting, we discussed the study authored by Dr. Liopiros entitled "The Consensus Plan: Promoting the Public Interest – A Valuation Study," filed with the Commission on Thursday, November 20, 2003. In his study, Dr. Liopiros shows that the demonstrated public interest benefits of the Consensus Plan – including improved public safety communications and elimination of the 800 MHz interference that jeopardizes the lives, safety, and effectiveness of our nation's first responders – are substantial and recurring. Dr. Liopiros' study further demonstrates that the spectrum swaps proposed by the Consensus Plan are equitable, and will in no way give any licensee a "windfall" benefit. Attached to this letter is a copy of a slide presentation provided to Mr. Ohlson that presents the key points and findings of Dr. Liopiros' study.

Pursuant to section 1.1206(b)(2) of the Commission's rules, 47 C.F.R. § 1.1206(b)(2), this *ex parte* notification and the attachment are being filed electronically for inclusion in the public record of the above-referenced proceeding.

Sincerely,

/s/ Regina M. Keeney Regina M. Keeney

cc: Barry Ohlson



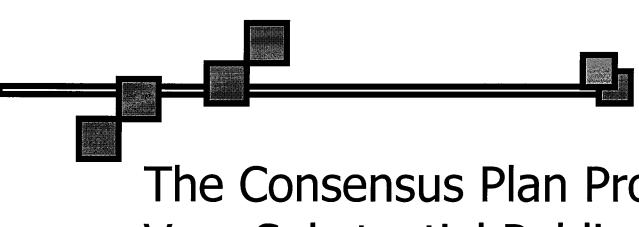
## The Consensus Plan: Promoting the Public Interest A Valuation Study

Dr. Kostas Liopiros
Sun Fire Group LLC
Alexandria VA 22304
Prepared for Nextel Communications, Inc
December 2003



- Remedying Interference to Public Safety
- Ensuring Sufficient Spectrum for Public Safety Communications
- Americans Demand an Effective Government Response to Public Safety Communications Problems

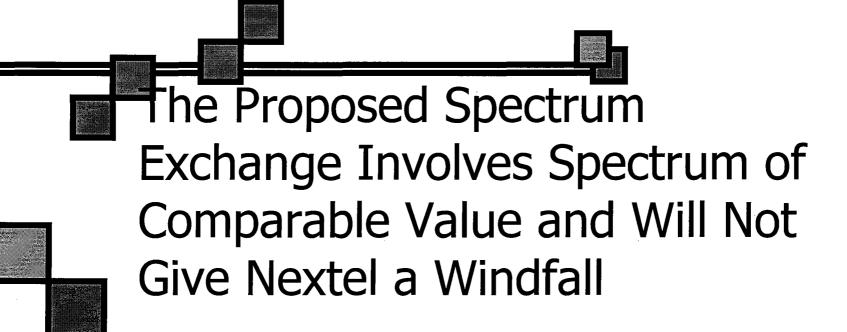




The Consensus Plan Provides Very Substantial Public Benefits

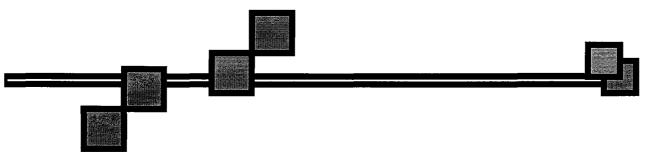
- Saving Lives
- Reducing Economic Loss Due to Terrorism, Crime and Other Disasters
- By Contrast, Case-by-Case Mitigation Would Impose Ongoing Burdens on Public Safety Systems



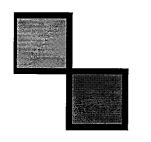


- A "kHz for kHz" Comparison
- Comparison Based on Acquisition Costs and PCS A and B Block Auction Prices
- Comparison Based on Recent Private Transactions





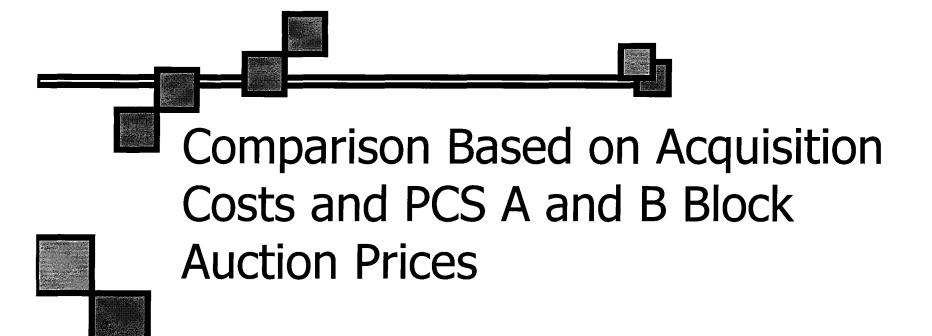
## "kHz for kHz" Comparison



- A Net Loss of Spectrum
  - 10.5 MHz of Spectrum in Exchange for 10 MHz



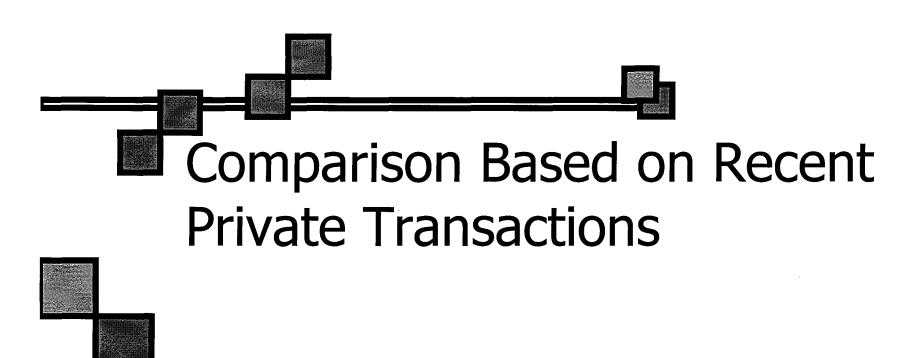
■ A Financial Contribution Over \$1 Billion to Implement the Consensus Plan



Using acquisition costs and auction prices, the value of the 10.5 MHz Nextel would surrender is higher than the value of the 10 MHz of replacement spectrum it would receive



Nextel paid approximately \$2 Billion in FCC auctions and private transactions for the 10.5 MHz it would surrender



 Using recent private transaction prices, Nextel's Spectrum and Financial Contributions under the Consensus Plan exceed the value of the 1.9 GHz replacement spectrum



The Demonstrated Benefits of the Consensus Plan are Substantial, Recurring and Far Outweigh One-time Implementation Costs

 Eliminating interference that jeopardizes the lives, safety and effectiveness of the nation's first responders



- Improving Public Safety communications
- Spectrum swaps proposed by the Consensus Plan are comparable in value and give no licensee a "windfall"